

Malik Outdoor Freight

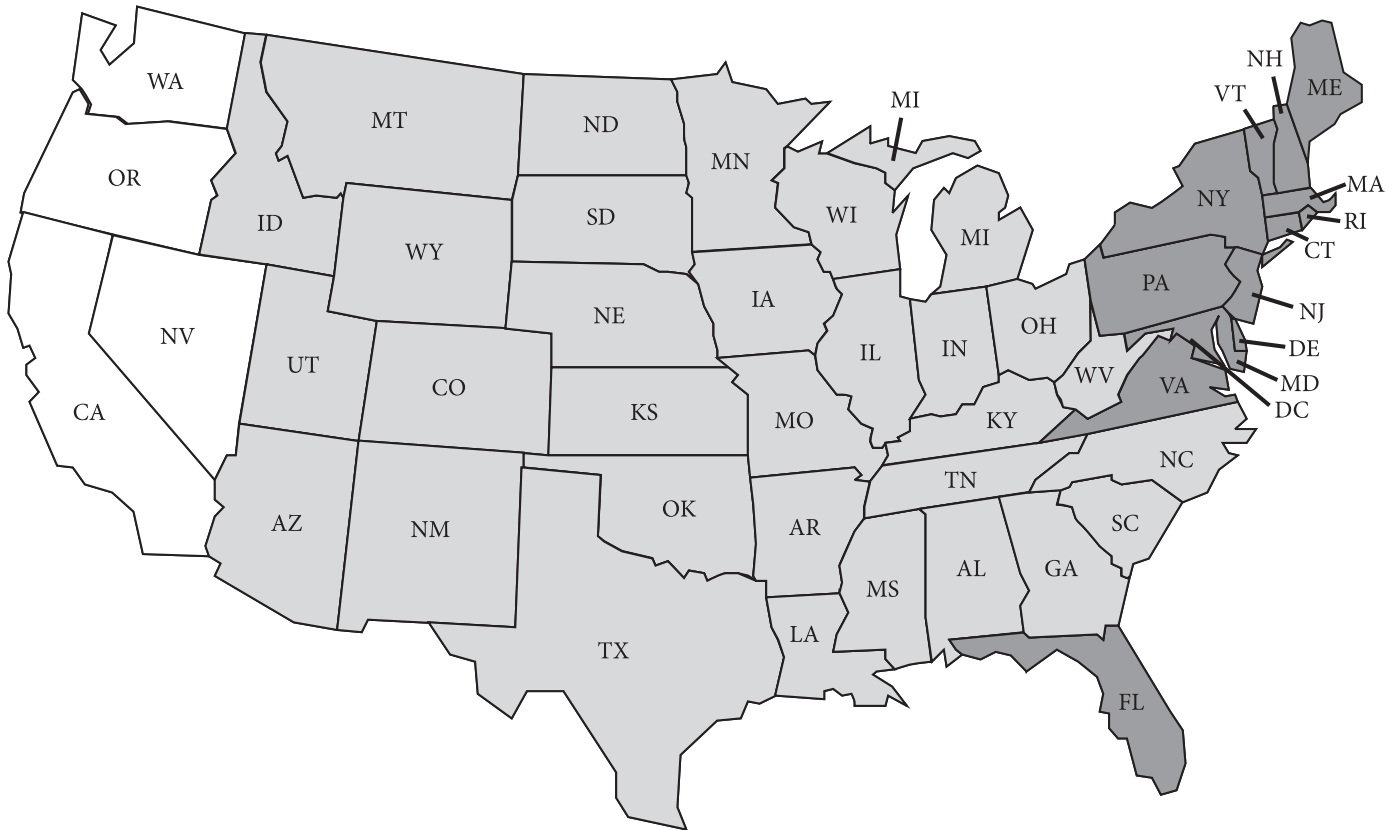
SHIPPING & HANDLING

Charges for dock delivery are calculated as a percentage of the cumulative total first column prices based on the following scale:

	ZONE 1	ZONE 2	ZONE 3
Minimum	\$130		
\$0 - \$5,000	14%	16%	18%
\$5,001 - \$10,000	10%	12%	14%
\$10,001 +	6%	8%	10%

ZONE 1	ZONE 2				ZONE 3	
California	Alabama	Kansas	New Mexico	Texas	Connecticut	New Jersey
Nevada	Arizona	Kentucky	North Carolina	West Virginia	Delaware	New York
Oregon	Arkansas	Louisiana	North Dakota	Wisconsin	Florida	Pennsylvania
Washington	Colorado	Michigan	Ohio	Utah	Maine	Rhode Island
	Georgia	Minnesota	Oklahoma	Wyoming	Maryland	Vermont
	Idaho	Mississippi	South Carolina		Massachusetts	Virginia
	Illinois	Missouri	South Dakota		New Hampshire	
	Indiana	Montana	Tennessee			
	Iowa	Nebraska				

**Alaska and Hawaii FOB Malik Warehouse*



ACCESSORIAL SHIPPING CHARGES

In addition to the standard shipping and handling charges, the following charges may be assessed in order to complete the pickup or delivery of a shipment. Fees are subject to change:

Residential or non-dock delivery	\$95
Call before delivery	\$45
Guaranteed delivery date	\$100
Metro fee (NY, Chicago, Boston)	\$75
Re-delivery	\$75