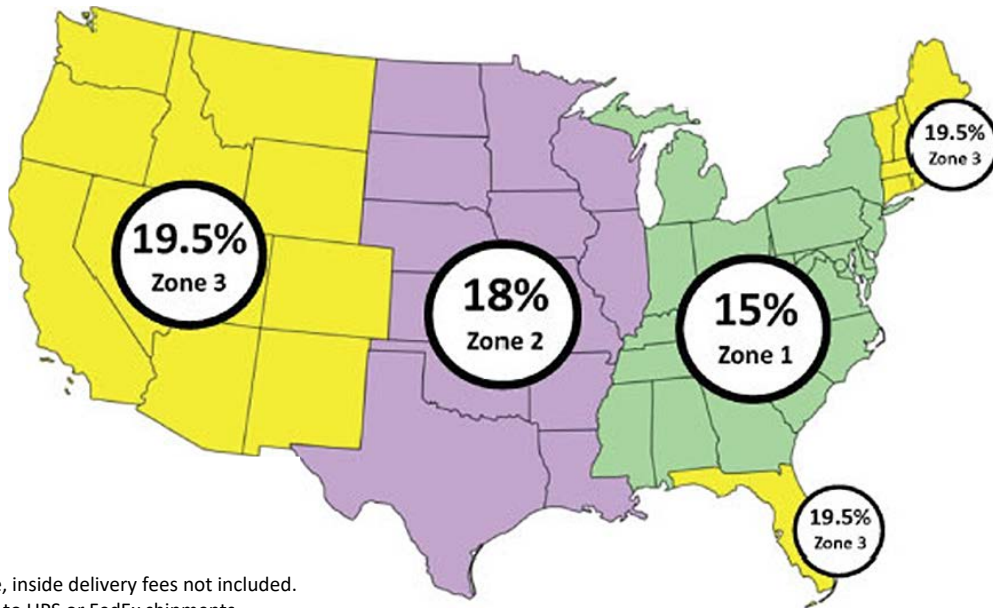


HEKMAN CONTRACT



Freight Zone Map

For all net orders below \$10,000

Expedited shipping, lift gate, inside delivery fees not included.
Freight map does not apply to UPS or FedEx shipments.

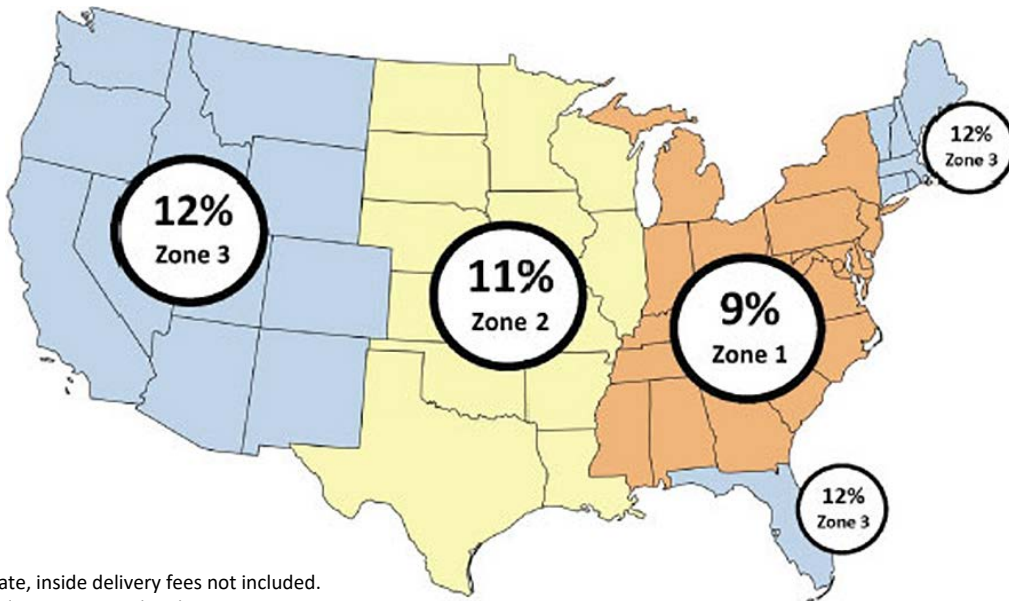
Freight charge is the total dollar amount of the order multiplied by the zone percent shown above.

Ocean freight is customer's responsibility. Freight payment is to port only.

If product is shipping to **Zone 1** - multiply product by 15%

If product is shipping to **Zone 2** - multiply product by 18%

If product is shipping to **Zone 3** - multiply product by 19.5%



Freight Zone Map

For all net orders \$10,000 & above

Expedited shipping, lift gate, inside delivery fees not included.
Freight map does not apply to UPS or FedEx shipments.

Freight charge is the total dollar amount of the order multiplied by the zone percent shown above.

Ocean freight is customer's responsibility. Freight payment is to port only.

If product is shipping to **Zone 1** - multiply product by 9%

If product is shipping to **Zone 2** - multiply product by 11%

If product is shipping to **Zone 3** - multiply product by 12%